Alscient

Let us help you make your cloud transition

The key benefits

- Reduce your total cost of ownership
- Increase delivery speed and agility
- Simplify the IT landscape

The key features

- £ Low cost of entry
- Highly resilient solution
- Cloud platform designed for your business

Looking to transform your business through the power of cloud?

We can help

Cloud computing enables your organisation to power forward and achieve your goals faster.

Amazon Web Services (AWS) is the world's leading cloud computing platform and helps transform businesses around the world through a flexible, scalable and cost-effective suite of services.

Through our partnership with AWS we have built customer solutions in weeks that would have previously taken months or even years.

By using the same tools and services, tried and tested by many other customers, we benefit from an unprecedented economy of scale and all the advantages that come from that.

Our AWS-certified consultants and architects know the platform inside out and can exploit its huge capability to your benefit.

Our solutions are designed to maximise the resilience, security and value in the platform and we take you with us every step of the way.

Examples of AWS solutions we have delivered include:

- a global user community in South America that supports up to 76 million users
- a global, multi-currency, multi-company trading system deployed across continents
- a disaster recovery solution with auto failover to AWS
- an NHS data warehouse and analytics solution
- a corporate website with high availability and scalability

Why migrate to AWS?

While some of our clients make large savings by moving their servers, storage, back-up and data processing to the cloud, the true power of our partnership is in helping you take advantage of the wider capabilities of AWS and delivering a rich cloud platform that powers your business.

We have helped our customers:

- reduce costs
- increase availability
- improve customer experience
- support and enable agility
- improve security
- align IT to strategic business objectives
- reduce technical and business risk
- improve interoperability and integration

Exploring AWS

As a key AWS partner and through our expertise in delivering solutions into a wide range of sectors, we are able to advise, support and help you make your transition to AWS. We can also help you to assess your current AWS cloud solutions and identify new opportunities.

We are here to help at every stage of the process from advice to design, development, test and implementation right through to running and supporting your in-life platform and managing the running costs to ensure maximum value and returns.

Fully customised solutions

Our solutions are designed and built to support and deliver your organisation's objectives. We fully customise our systems using native AWS tools and services where we can to deliver that extra level of performance, availability, security and value.

What we do

Alscient is an AWS partner but we do much more than cloud, infrastructure or AWS. We have engineers, business and technical consultants, designers, developers, architects and project managers who are certified in the relevant standards and technologies. We have partners that cover the wide range of technologies that we need to deliver the best fit solution for our customers.

AWS may not have a place in your organisation and if that is the case we will be the first to say. We have yet to find that customer.

A relationship you can trust

We believe in building long-term relationships with great businesses and talented people. Once you are up and running we can provide ongoing support to ensure you realise the full value of your investment in AWS.

As business needs change, we can adapt and align your technology road map and systems.

Our experienced team of AWS-certified professionals are here to help you every step of the way so contact us so that we can support you on your journey.

Steps in delivery

As your partner, we will:

- review your needs and **requirements**
- complete **workshops** to develop a target architecture or solution
- perform a **gap analysis** between your current position and the target
- develop a plan or **roadmap** to close the gaps
- **deliver** the plan
- provide ongoing **support**

> " Alscient has been a great partner over the last 12 months and has provided invaluable support for our business.
>
> Their knowledge of AWS is excellent and they have provided access to skills and expertise that we do not carry in the business, helping us to reach the right decision quickly and with confidence.
>
> I look forward to working with them again in the future. "

MARTYN WREN
IT MANAGER
STANDARD WOOL

> " I have been really impressed with the level of understanding that Alscient have shown about our business. They have demonstrated a detailed understanding of our architecture and have suggested a number of improvements to our existing processes.
>
> I would have no hesitation recommending Alscient into other parts of our business. "

RICHARD CORNER
GROUP OPERATIONS DIRECTOR,
GILES INSURANCE

Contact Alscient on 0113 8000 200 today to discuss how we can help you make a successful migration to the cloud.

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web services

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